6/9/87 A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0387
May 29, 1987

MARCH

	CANADIAN PRODUCERS 1987	1986	Change %	UNITED STATES PRODUCERS 1987	1986	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987	1986	Change %
Beginning Inventory	1,479,403	1,743,171	-15.1%	389,932	255,208	52.8%	1,869,335	1,998,379	-6.5%
(+) Production	782,426	710,361	10.1%	123,578	100,275	23.2%	906,004	810,636	11.8%
(-) Ending Inventory	1,410,207	1,945,902	-27.5%	352,773	255,815	37.9%	1,762,980	2,201,717	-19.9%
(=) Total Disappearance	851,622	507,630	67.8%	160,737	99,668	61.3%	1,012,359	607,298	66.7%
(-) Exports	387,791	215,210	80.2%	20,836	46,264	-54.9%	408,627	261,474	56.3%
(=) Disappearance-Canada & United States	463,831	292,420	58.6%	139,901	53,404	161.9%	603,732	345,824	74.6%

NINE MONTHS (JULY-MARCH) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1986/87	'85/86	Change %	UNITED STATES PRODUCERS 1986/87	'85/86	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1986/87	'85/86	Change %
Beginning Inventory	1,690,234	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,456	2,350,654	-15.6%
(+) Production	5,508,867	5,175,649	6.4%	1,002,446	850,591	17.9%	6,511,313	6,026,240	8.0%
(-) Ending Inventory	1,410,207	1,945,902	-27.5%	352,773	255,815	37.9%	1,762,980	2,201,717	-19.9%
(=) Total Disappearance	5,788,894	5,279,601	9.6%	943,895	895,576	5.4%	6,732,789	6,175,177	9.0%
(-) Exports	2,326,062	1,592,762	46.0%	376,265	332,629	13.1%	2,702,327	1,925,391	40.3%
(=) Disappearance-Canada & United States	3,462,832	3,686,839	-6.1%	567,630	562,947	0.8%	4,030,462	4,249,786	-5.2%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763			
FY 1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,068	1,998	2,202	1,894	1,805	1,984

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

MARCH, 1987

	PRODUCTION		ENDING INVENTORY, March 31				DISAPPEARANCE	
	1987 MAR	1986	MINE SITE	OFFSITE	1987	1986	1987 MAR	1986
MURIATE								
Special Std.	47,836	9,577	28,408	14,138	42,546	42,643	43,205	7,738
Standard	210,835	193,654	227,621	199,104	426,725	607,698	339,073	162,186
Chemical	10,058	16,227	10,066	3,866	13,932	9,939	9,603	15,427
Coarse	238,923	217,661	74,099	333,259	407,358	654,269	190,002	124,346
Granular	311,763	277,284	255,105	303,549	558,654	643,097	340,490	223,313
Soluble	64,561	75,344	127,372	118,853	246,225	158,802	60,260	44,603
SULPHATES	22,028	20,889	43,280	24,260	67,540	85,269	29,726	29,685
TOTAL	906,004	810,636	765,951	997,029	1,762,980	2,201,717	1,012,359	607,298

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		MARCH	
	1987 MAR	1986	1987 MAR	1986	1987 MAR	1986	1987 MAR	1986	1987	1986
MURIATE										
Special Std	-	-	42,586	-	-	-	-	-	42,586	-
Standard	43,546	44,304	290,676	178,662	15,103	14,053	325	336	349,650	237,355
Chemical	-	-	-	-	8,648	5,185	414	40	9,062	5,225
Coarse	191,347	97,375	17,056	9,382	-	-	-	-	208,403	106,757
Granular	248,267	206,610	38,730	46,111	-	-	-	-	286,997	252,721
Soluble	38,822	35,828	6,715	5,912	9,736	6,955	-	10,430	55,273	59,125
SULPHATES	15,524	17,975	12,125	10,601	241	306	-	-	27,890	28,882
TOTAL	537,506	402,092	407,888	250,668	33,728	26,499	739	10,806	979,861	690,065

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K20)

MARCH, 1987

	PRODUCTION			ENDING INVENTORY, March 31				DISAPPEARANCE		
	1987	MAR	1986	MINE SITE	OFFSITE	1987	1986	1987	MAR	1986
MURIATE										
Special Standard	47,836		9,577	28,408	14,138	42,546	42,643	43,205		7,738
Standard	181,628		145,115	103,997	196,524	300,521	487,161	294,546		141,844
Chemical	8,472		16,227	7,862	3,866	11,728	5,478	7,631		14,385
Coarse	228,969		209,615	70,376	333,147	403,523	635,167	170,837		110,049
Granular	254,512		256,817	104,118	302,598	406,716	623,046	278,404		190,838
Soluble	61,009		73,010	126,320	118,853	245,173	152,407	56,999		42,776
TOTAL	782,426		710,361	441,081	969,126	1,410,207	1,945,902	851,622		507,630

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS	U.S. & CANADA		EXPORTS		MARCH	
	1987	MAR	1986	1987 MAR 1986	1987	MAR 1986	1987	MAR 1986	1987	1986
MURIATE										
Special Std	-		-	42,586 -	-	-	-	-	42,586	-
Standard	33,422		38,083	283,833 153,952	9,873	5,862	-	-	327,128	197,897
Chemical	-		-	- -	7,304	4,147	414	37	7,718	4,184
Coarse	182,560		85,935	17,056 7,432	-	-	-	-	199,616	93,367
Granular	196,036		183,124	37,187 37,447	-	-	-	-	233,223	220,571
Soluble	38,822		35,828	6,715 5,912	9,736	6,955	-	10,430	55,273	59,125
TOTAL	450,840		342,970	387,377 204,743	26,913	16,964	414	10,467	865,544	575,144

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

MARCH, 1987

	PRODUCTION		ENDING INVENTORY, March 31				DISAPPEARANCE	
	1987 MAR	1986	MINE SITE	OFFSITE	1987	1986	1987 MAR	1986
MURIATE								
Standard	29,207	48,539	123,624	2,580	126,204	120,537	44,527	20,342
Chemical	1,586	-	2,204	0	2,204	4,461	1,972	1,042
Coarse	9,954	8,046	3,723	112	3,835	19,102	19,165	14,297
Granular	57,251	20,467	150,987	951	151,938	20,051	62,086	32,475
Soluble	3,552	2,334	1,052	0	1,052	6,395	3,261	1,827
SULPHATES	22,028	20,889	43,280	24,260	67,540	85,269	29,726	29,685
TOTAL	123,578	100,275	324,870	27,903	352,773	255,815	160,737	99,668

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		MARCH	
	1987 MAR	1986	1987 MAR	1986	1987 MAR	1986	1987 MAR	1986	1987	1986
MURIATE										
Standard	10,124	6,221	6,843	24,710	5,230	8,191	325	336	22,522	39,458
Chemical	-	-	-	-	1,344	1,038	-	3	1,344	1,041
Coarse	8,787	11,440	-	1,950	-	-	-	-	8,787	13,390
Granular	52,231	23,486	1,543	8,664	-	-	-	-	53,774	32,150
Soluble	-	-	-	-	-	-	-	-	-	-
SULPHATES	15,524	17,975	12,125	10,601	241	306	-	-	27,890	28,882
TOTAL	86,666	59,122	20,511	45,925	6,815	9,535	325	339	114,317	114,921